



Location: Cape Town, South Africa

Application closing date: 4 December 2020

Job description: Equipment Buyer

An exciting opportunity has become available at Performance Brands for a talented and enthusiastic **Equipment Buyer**, working on five of South Africa's leading sporting, outdoor and athleisure brands. Our equipment range covers a selection of outdoor lifestyle activities including hiking, running, swimming, camping and cycling.

Key responsibilities:

- Range development and assortment building.
- Product development and design.
- Product sourcing and supplier management.
- Drive sales and relationship with key retailers.
- Work with marketing team to ensure effective and relevant brand/product/category exposure.
- Have a full understanding of market trends both locally and internationally.
- Demand planning and order management.
- Manages all aspects of department's profitability:
 - Achieve turnover target,
 - Achieve gross profit margins,
 - Achieve budgeted stock turn.

Required skills and qualifications:

- Relevant University Degree or Tertiary Qualification – B.Comm / B.Bus. Sc.
- 3+ years of buyer knowledge and experience in purchasing technical outdoor and sports products,
- Proven success in negotiating good gross margins and terms,
- Exceptional interpersonal and communication skills for establishing and maintaining strong relationships with Vendors, Customers and Management,

*Directors: K G Hodgson, B Moritz, J P Loubser
Chief Executive Officer: S A Young*

- Forerunner for spotting trends, with style consciousness for our industry,
- Strong oral and written communication skills,
- Proficient computer skills using Microsoft Office (esp. Advance level of Excel) and proven ability to create and maintain complex analysis reports in spreadsheets,
- Must have organizational and time management skills, with the ability to multi-task,
- Analytical and problem-solving skills, as well as, attention to detail a must,
- Ability to work both collaboratively and independently.
- Passion for activities such as multi-day hiking, cycling, running, camping and the outdoors.

Advantage skills:

- Passion for product
- High levels of energy
- A high degree of numeracy and an analytical ability
- Strong business acumen and merchant mentality
- Pioneering
- Will to win
- Professional

WHAT WE OFFER:

- Competitive salary (based on experience)
- Pension Fund contribution
- Medical Aid contribution

To apply:

Please send your CV with the necessary documentation and your contact information to our HR Department hr@performancebrands.co.za by **4 December 2020**.